



rieserubin@gmail.com

 $\bowtie$ 

# RIESE RUBIN

### MARTECH ENTHUSIAST / WEBSITE WIZARD / A+ GOOGLER

### **EDUCATION**

Bachelor of Arts, 2011 Marketing Communications Columbia College Chicago

# SKILLS & CERTIFICATIONS

## CMS / CRM / MAP

HubSpot Salesforce / Pardot Constant Contact Mailchimp

#### DESIGN

Adobe Photoshop Adobe Illustrator Adobe Premiere Pro Canva

## WEB / PROGRAMMING

Wordpress (Advanced)
Squarespace (Intermediate)
HTML (Advanced)
CSS (Intermediate)
JavaScript (Basic)

#### **CERTIFICATIONS**

Google Analytics
Google Digital Marketing
Google Ads Search
HubSpot Inbound
HubSpot Social Media
SEMrush SEO Toolkit
Twitter Ads Manager

#### PROFILE

Versatile, collaborative marketing professional with experience creating and executing scalable customer-centric marketing campaigns. Skilled in marketing automation, lead generation and nurturing, front-end web development, search engine optimization, social media, paid ads, and strategic partnerships.

#### EXPERIENCE

#### **DIGITAL MARKETING MANAGER PARKHUB**

- Managed multi-touch marketing campaigns to increase MQLs, drive conversions, and enhance brand recognition
- Analyzed site traffic conversion by channel, monitoring CPL and other KPIs to inform budget and strategy
- Created content for full cycle conversion (SEO, landing pages, paid ads, email, PR)
- Oversaw all aspects of marketing and on-site activation for trade shows, including pre/post event campaigns and booth logistics
- Key point of contact for all marketing agencies and contractors

#### **AUDIENCE DEVELOPMENT MANAGER** HANNOVER FAIRS USA

- Built attendance and engagement for B2B trade shows in the industrial manufacturing and renewable energy sectors
- Developed all external facing assets related to event marketing
- Identified and executed strategic partnerships with industryspecific media outlets and trade associations
- Produced and circulated on-site and post-show video assets

#### MARKETING & FUNDRAISING MANAGER CHICAGO FILMMAKERS

- Planned and implemented a marketing and fundraising strategy utilizing a mix of traditional and digital tactics
- Cultivated relationships with sponsors, media partners, and community leaders to support two international film festivals
- Hired and supervised a team of interns and volunteers
- Project manager for organizational programs including film festivals, production fund grants and panels, weekly screening series, and youth film camps